

## Board of Directors

**Phil Callesen, *President***  
Partner, Baker & Hostetler, LLP

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Retired, Reading Specialist,  
Westlake City School District

**Katie Colacarro, *Treasurer***  
Director of Internal Audit,  
Nordson Corporation

**Gary Garling, *Secretary***  
Product Manager,  
The Lubrizol Corporation

**Devin Barry**  
Partner, Thompson Hine LLP

**Bruce Cady**  
Retired, Software Architect, IBM

**John Cavalier**  
Director, Management Consulting,  
Cohen & Company

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Senior Manager, Assurance  
Services, Ernst & Young

**Eric German**  
Partner, Assurance and Advisory  
Services, Bober Markey Fedorovich

**Jessica Kerrigan**  
Client Executive, Hylant

**William Nowak**  
Retired, Vice President Financial  
Accounting, Eaton Corporation

**Kyle Nowlin**  
Regional Channel Manager, Cohesity

**Lisa Roth**  
Partner, Ziegler Metzger, LLP

**Zach Stephens**  
Audit Senior Manager, Deloitte &  
Touche LLP

**R. Scott Thomas**  
Corporate Director,  
Environmental Affairs, The  
Sherwin-Williams Company

**Allen Waddle**  
Shareholder, Maloney + Novotny

**William P. Watkins**  
Managing Director, Harris  
Williams & Co. subsidiary of PNC

**Jeffery M. Whitesell**  
Attorney, Tucker Ellis

**Karen Huhndorff, *Ex-Officio***  
President, Women's Board of Lake  
Erie Nature & Science Center

# ANNUAL REPORT 2019

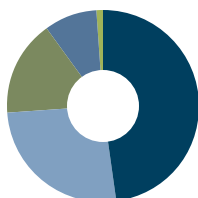
Lake Erie Nature & Science Center Statement of Activities  
for the year ended June 30, 2019



Lake Erie Nature &  
Science Center

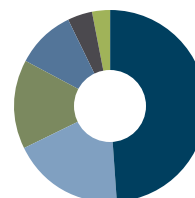
SUPPORT AND REVENUE	Without Donor Restrictions	With Donor Restrictions	TOTAL
Program and class fees	\$478,258	-	\$478,258
Government grants	\$163,723	-	\$163,723
Contributions and grants	\$441,976	\$276,504	\$718,480
Special events	\$74,379	-	\$74,379
Membership	\$22,260	-	\$22,260
Donated services and supplies	\$12,029	-	\$12,029
Facility rent in-kind	\$324,000	-	\$324,000
Miscellaneous income	\$11,648	-	\$11,648
Investment income for operations	\$156,555	\$26,285	\$182,840
	\$1,684,828	\$302,789	\$1,987,617
Net assets released from restrictions	\$200,256	(\$200,256)	-
<b>Total support and revenue</b>	<b>\$1,885,084</b>	<b>\$102,533</b>	<b>\$1,987,617</b>
<b>EXPENSES</b>			
Salaries, payroll taxes and benefits	\$828,306	-	\$828,306
Other employee costs	\$16,457	-	\$16,457
Fundraising	\$40,503	-	\$40,503
Educational programs and services	\$125,481	-	\$125,481
Capital renovations	\$45,532	-	\$45,532
Wildlife rehabilitation and animal care	\$45,768	-	\$45,768
Building maintenance and utilities	\$145,914	-	\$145,914
Depreciation	\$1,832	-	\$1,832
Insurance	\$14,484	-	\$14,484
Technology	\$76,597	-	\$76,597
Marketing	\$32,824	-	\$32,824
Professional fees	\$10,767	-	\$10,767
Facility rent in-kind	\$324,000	-	\$324,000
<b>Total expenses</b>	<b>\$1,708,465</b>	<b>-</b>	<b>\$1,708,465</b>
CHANGE IN NET ASSETS FROM OPERATIONS	\$176,619	\$102,533	\$279,152
<b>OTHER CHANGES</b>			
Investment return in excess of amounts designated for operations	(\$24,637)	\$169,143	\$144,506
<b>CHANGES IN</b>	<b>\$151,982</b>	<b>\$271,676</b>	<b>\$423,658</b>
NET ASSETS, JULY 1, 2018	\$901,027	\$3,669,890	\$4,570,917
NET ASSETS, JUNE 30, 2019	\$1,053,009	\$3,941,566	\$4,994,575

### REVENUE



**48%** Grants and donations  
**26%** Class fees and memberships  
**16%** Facility rent in-kind  
**9%** Investment income  
**1%** Donated services and supplies

### EXPENDITURES



**49%** Payroll and employee benefits  
**19%** Facility rent in-kind  
**15%** Facility, operations and technology  
**10%** Program materials, wildlife food and supplies  
**4%** Fundraising and marketing  
**3%** Capital Projects

# COMMUNITY IMPACT

## Preschool Programs

DEVELOPING CHILDREN'S CURIOSITY

**LARGEST** nature-based preschool program in the region

**ONLY** preschool in the region to specialize in planetarium education for ages 0 – 7

**23,295** preschoolers and adults participated in hands-on, nature-based programming



## School Age Programs

EXPLORING NATURE'S WONDER

**16,349** students from kindergarten through college have participated in field trips, summer camps, wildlife programs, college classes and internships



**66** natural science badges offered to scouts in our specialized programs



## Family Programs

CONNECTING TO THE NATURAL WORLD

**10,992** family program attendees spent quality time together learning about nature at our family programs



## Service-Learning Programs

PROJECT WILDLIFE & INTERNSHIPS

**ONLY** program in our region to offer a hands-on wildlife education program for high school students

## Wildlife Program

INSPIRING CONSERVATION



**ONLY**

wildlife rehabilitation facility in Cuyahoga County, serving one of the state's largest metropolitan areas

**5,252** people educated with wildlife inquiries

**1,200** ill or injured animals assisted by wildlife staff

**190** different species treated in our care

**FREE** wildlife rehabilitation service to the public



**147,286** Total People Served

## Planetarium

DISCOVERING THE UNIVERSE

**1 of 2**

public access planetariums in Greater Cleveland offering interactive programming for toddlers through adults



**2,938** hours Project Wildlife teens spent caring for the Center's animals and educating the public through live encounters



**31** college interns have gained valuable experience working side by side with the Center's wildlife experts while pursuing degrees in biology, veterinary medicine and related studies