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Westlake City School District

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Director of Internal Audit,
Nordson Corporation

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Product Manager,
The Lubrizol Corporation

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Capital Markets

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Services, Bober Markey Fedorovich

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Accounting, Eaton Corporation

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Affairs, The Sherwin-Williams Company

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Shareholder, Maloney + Novotny

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Managing Director, Harris Williams &
Co. subsidiary of PNC

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Attorney, Tucker Ellis

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President, Women's Board of Lake
Erie Nature & Science Center

Wendy Weirich, Ex-Officio
Director of Outdoor Education,
Cleveland Metroparks

ANNUAL REPORT 2018

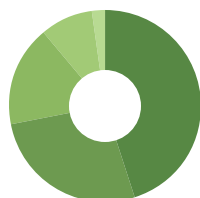
Lake Erie Nature & Science Center Statement of Activities
for the year ended June 30, 2018



Lake Erie Nature &
Science Center

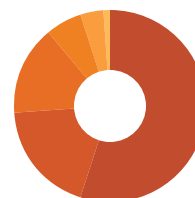
SUPPORT AND REVENUE	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
Program and class fees	\$473,949	-	-	\$473,949
Government grants	\$162,248	-	-	\$162,248
Contributions and grants	\$441,310	\$175,729	-	\$617,039
Special events	\$62,116	-	-	\$62,116
Membership	\$22,829	-	-	\$22,829
Donated services and supplies	\$39,380	-	-	\$39,380
Facility rent in-kind	\$324,000	-	-	\$324,000
Miscellaneous income	\$11,796	-	-	\$11,796
Investment income for current operations	\$120,134	\$47,070	-	\$167,204
	\$1,657,762	\$222,799	-	\$1,880,561
Net assets released from restrictions	\$113,554	(\$113,554)	-	-
Total support and revenue	\$1,771,316	\$109,245	-	\$1,880,561
EXPENSES				
Salaries, payroll taxes and benefits	\$866,737	-	-	\$866,737
Other employee costs	\$43,295	-	-	\$43,295
Fundraising	\$38,197	-	-	\$38,197
Educational programs and services	\$55,490	-	-	\$55,490
Campaign funded capital renovations	\$8,233	-	-	\$8,233
Wildlife rehabilitation and animal care	\$51,465	-	-	\$51,465
Building maintenance and utilities	\$133,922	-	-	\$133,922
Depreciation	\$5,301	-	-	\$5,301
Insurance	\$14,234	-	-	\$14,234
Technology	\$66,189	-	-	\$66,189
Marketing	\$36,037	-	-	\$36,037
Professional fees	\$27,084	-	-	\$27,084
Facility rent in-kind	\$324,000	-	-	\$324,000
Total expenses	\$1,670,184	-	-	\$1,670,184
CHANGE IN NET ASSETS FROM OPERATIONS	\$101,132	\$109,245	-	\$210,377
OTHER CHANGES:				
Investment return in excess of amounts designated for current operations	(\$9,682)	\$31,386	-	\$21,704
CHANGE IN NET ASSETS	\$91,450	\$140,631	-	\$232,081
NET ASSETS, JULY 1, 2017	\$809,577	\$3,509,259	\$20,000	\$4,338,836
NET ASSETS, JUNE 30, 2018	\$901,027	\$3,649,890	\$20,000	\$4,570,917

REVENUE



45% Grants and donations
27% Class and program fees, membership dues
17% Facility rent in kind
9% Investment income
2% Donated services and supplies

EXPENDITURES



55% Payroll and employee benefits
19% Facility rent in kind
15% Facility, operations and technology
6% Program materials, wildlife food and supplies
4% Fundraising and marketing
1% Capital Projects

COMMUNITY IMPACT

For the year ended June 30, 2018

165,035

Total People Served

Preschool Programs

DEVELOPING CHILDREN'S CURIOSITY

LARGEST nature-based preschool program in the region

ONLY preschool in the region to specialize in planetarium education for ages 0 - 7

Planetarium



Animals



Classroom



17,257 hours preschoolers spent in hands-on nature exploration, planetarium visits and animal encounters

Planetarium

DISCOVERING THE UNIVERSE



1 of 2 public access planetariums in Greater Cleveland offering interactive programming for toddlers through adults



School Age Programs

EXPLORING NATURE'S WONDER

15,162 students from kindergarten through college have participated in field trips, summer camps, wildlife programs, college classes and internships

5,639 scouts pursued natural science badges in our specialized scout programs



Wildlife Program

INSPIRING CONSERVATION



ONLY wildlife rehabilitation facility in Cuyahoga County, serving one of the state's largest metropolitan areas

4,017 people educated with wildlife inquiries

1,704 ill or injured animals assisted by wildlife staff

127 different species treated in our care

FREE wildlife rehabilitation service to the public

Family Programs

CONNECTING TO THE NATURAL WORLD

14,100 family program attendees spent quality time together learning about nature at our family programs

Teen Programs

PROJECT WILDLIFE

ONLY program in our region to offer a hands-on wildlife education program for high school students

923 hours Project Wildlife teens spent directly educating the public about wildlife through live animal encounters

